The Proof-Of-Concept Timeline

EXPLORATION

- Started research and preparations

4 weeks

Use case identification
Start with looking for potential use cases that can be automated quickly. Also involve your employees and management in the process.

- Use cases identified

2-4 weeks

Use case concretization
From long list to short list. Take your time to filter use cases that are to complex from the ones that seem doable for a test scenario.

- Short list of use cases defined

PLANING

1-4 month

Solution Design
Here the task is to find a solution design for the selcted use case. This involves the potential robotic solution as well as the process that the solution should cover.

- Finished Solution Design

1-2 weeks

Offer preparation
After designing the solution, the contract and offer needs to be prepared. Do not underestimate the effort of all parties to make decisions.

- Final offer requested

2 weeks

Negotiation phase
Followed by the request for a robot, negotiation and other agreements need to be finalized. Do not underestimate the effort of all parties to make decisions.

- Order confirmed

PREPARATION

2-5 month

PoC Preparation
After the confirmation the preparation phase begins. This phase is crucial to the success of the project. Prepare infrastructure for the robot and manage expectations of employees.

- Robot arrives

1-4 weeks

Robot Integration
Here the technical and cultural integration of the robot takes place. Use this time to promote the PoC in front of your employees and the management.

- Robot runs

RUN

2 weeks

Proof of concept phase
The robot is ready and doing its tasks. During this time do not forget to plan weekly PoC meetings to improve and learn iteratively.

- PoC evaluated & communicated